

# **ENTERPRISE PROJECT MANAGEMENT (EPM) WORKSHOP CHAPTER 1: DEFINING EPM?**

**By: Chris Vandersluis**



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# Chris Vandersluis

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- ❑ President and founder of HMS Software based in Montreal, Canada. HMS is the publisher of the popular TimeControl timesheet system for project management environments
- ❑ An economics degree from Montreal's McGill University  
Over 27 years of experience in the automation of project management and timesheet systems.
- ❑ Member of the PMI since 1986
- ❑ Was on the Microsoft's Enterprise Project Management Partner Advisory Council for 5 years (2003-2008)
- ❑ Published in numerous publications including Fortune Magazine, the American Management Association's Project Management handbook, a columnist for Computing Canada, PMI's PMNetwork, Project Times magazine and Microsoft's TechNet
- ❑ Author of the popular blog EPM Guidance

**EPM Workshop**

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# Introductions


- Please let us know in brief who you are:
  - Name
  - Industry
  - Role in Project Management
  - One thing that interests you about Enterprise Project Management

# Today's Agenda

1. What is Enterprise Project Management?
  - Is there a definition we can count on?
  - How to define EPM for a particular organization
2. Designing your EPM environment
  - Setting EPM Requirements
  - Choosing your EPM Tools
3. How do we successfully deploy EPM?
  - It's not the technology, it's change management
  - Pitfalls and Sinkholes



**SECTION 1**  
**WHAT IS**  
**ENTERPRISE PROJECT MANAGEMENT?**



*According to a survey done of 385 IT and Finance VPs, 82% do not possess information which is of sufficient quality, trustworthiness or usefulness to manage their operations.*

**Computing Canada**

**April 7, 2006**

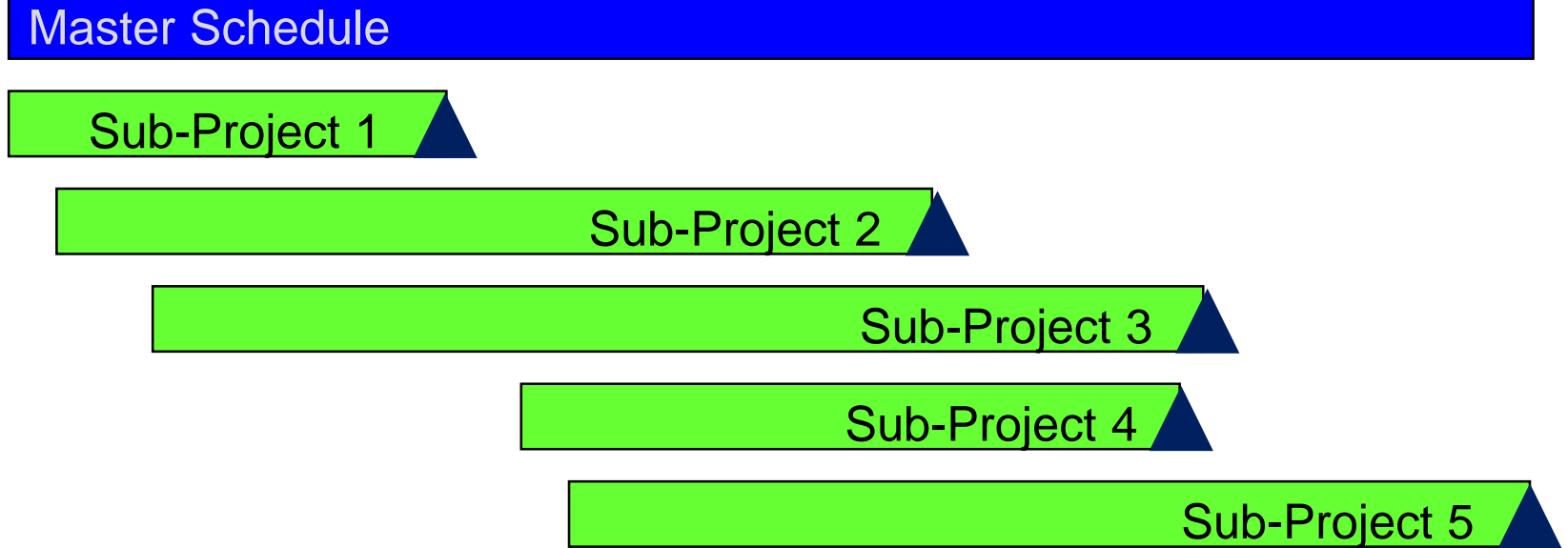
# What is Enterprise Project Management?

Is it...

- Integrated Schedule Planning?
- Master / Sub-project scheduling?
- Resource Capacity planning?
- Matrix Management?
- Planning and. Integrated Tracking?
- Portfolio Project Management?

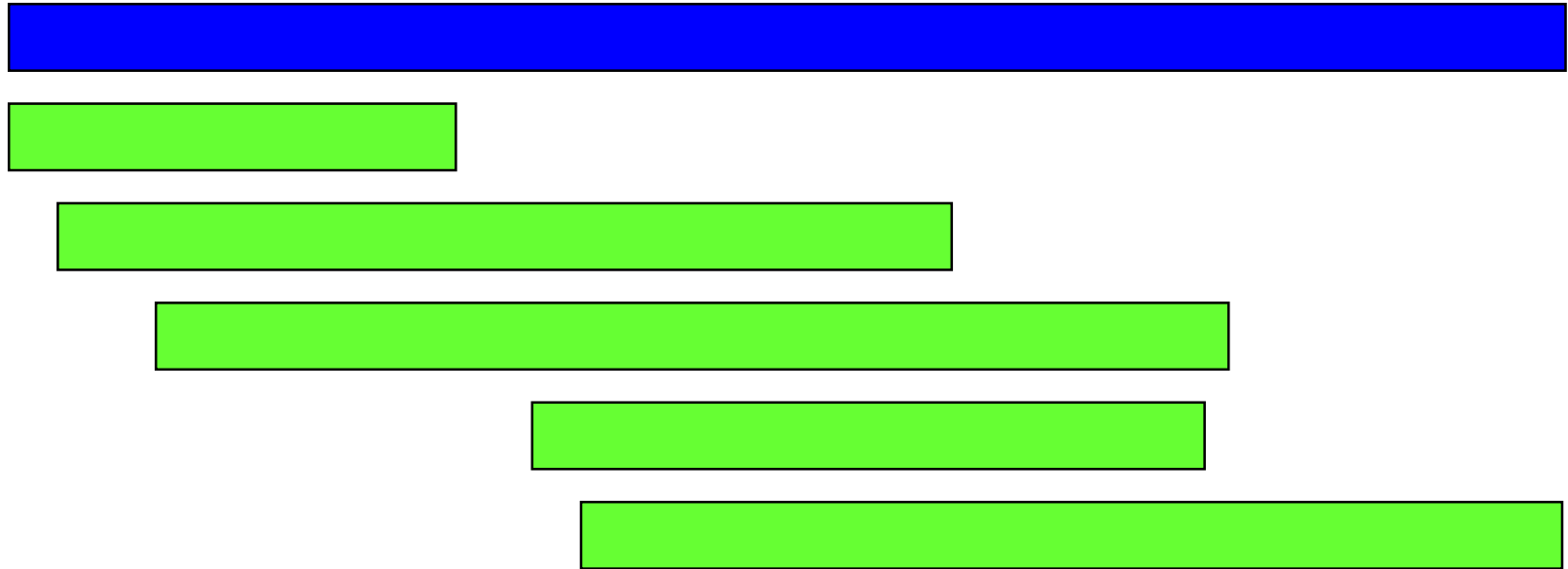


# Integrated Schedule Planning



Is this integrated project management?

# Master Project / Sub Projects

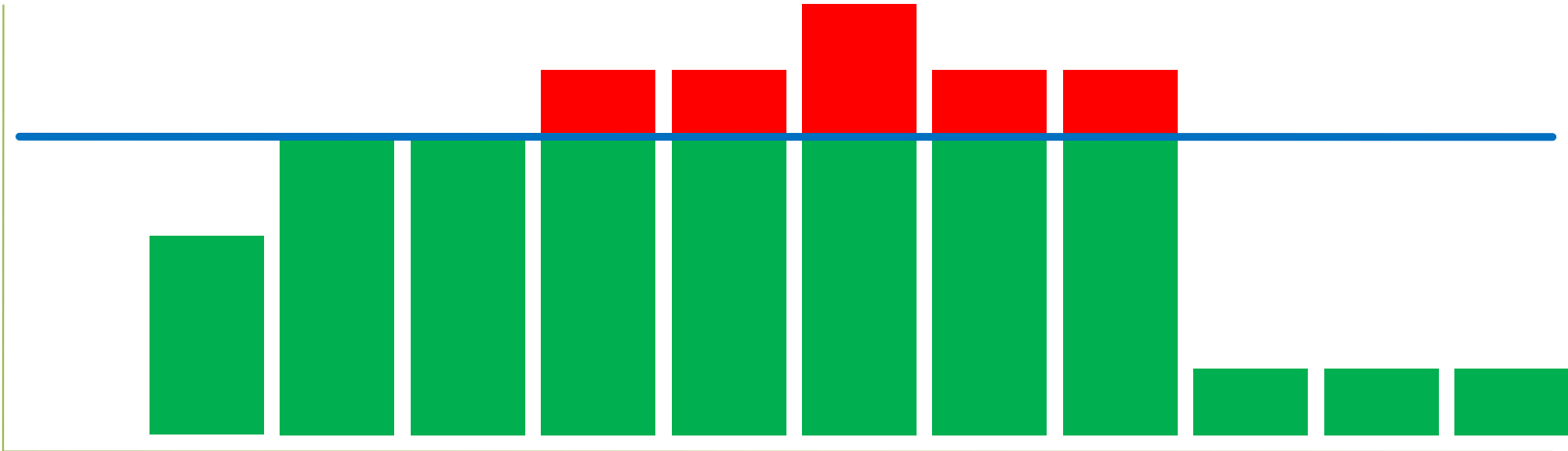


Is this integrated project management?

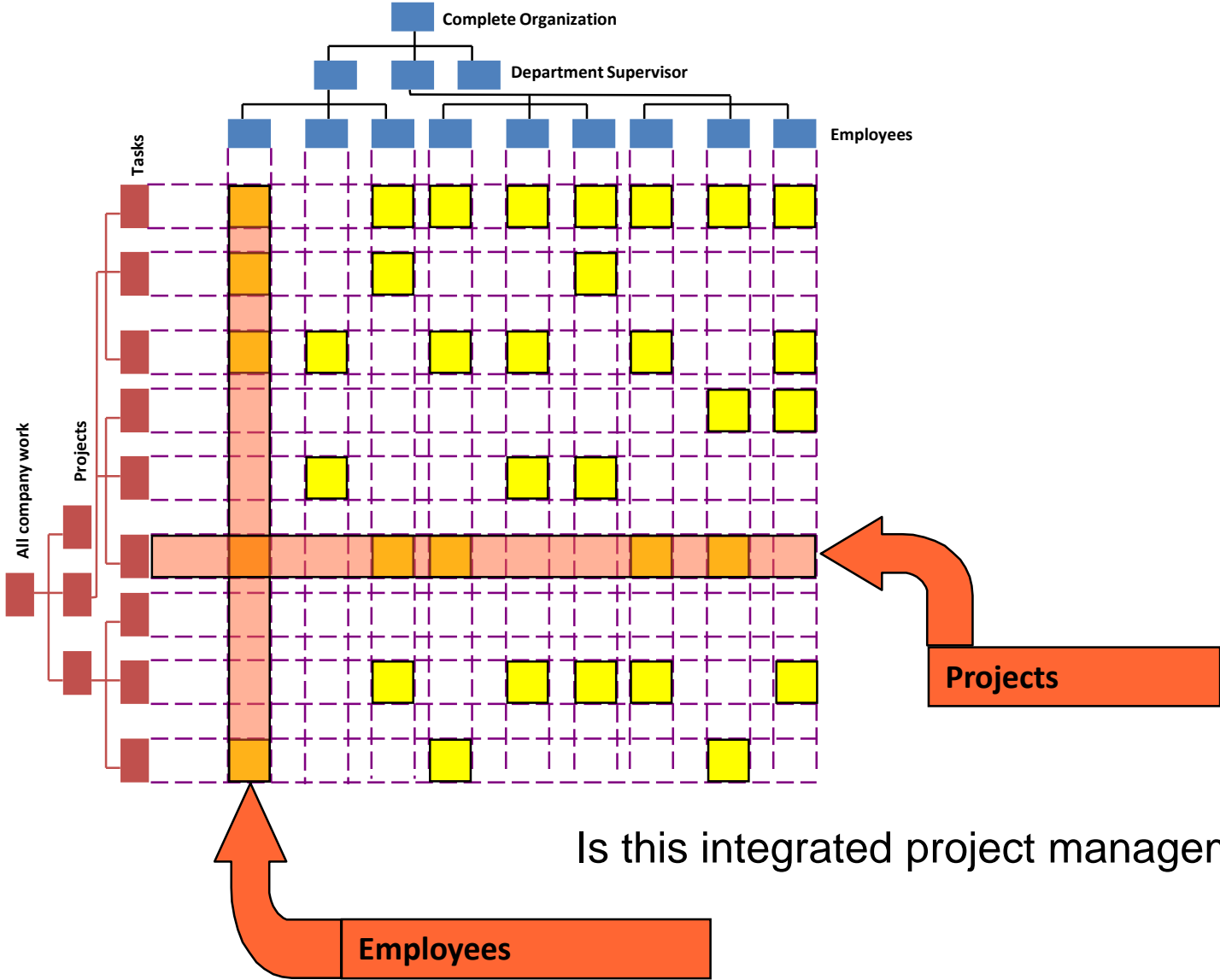
# Resource Capacity Planning



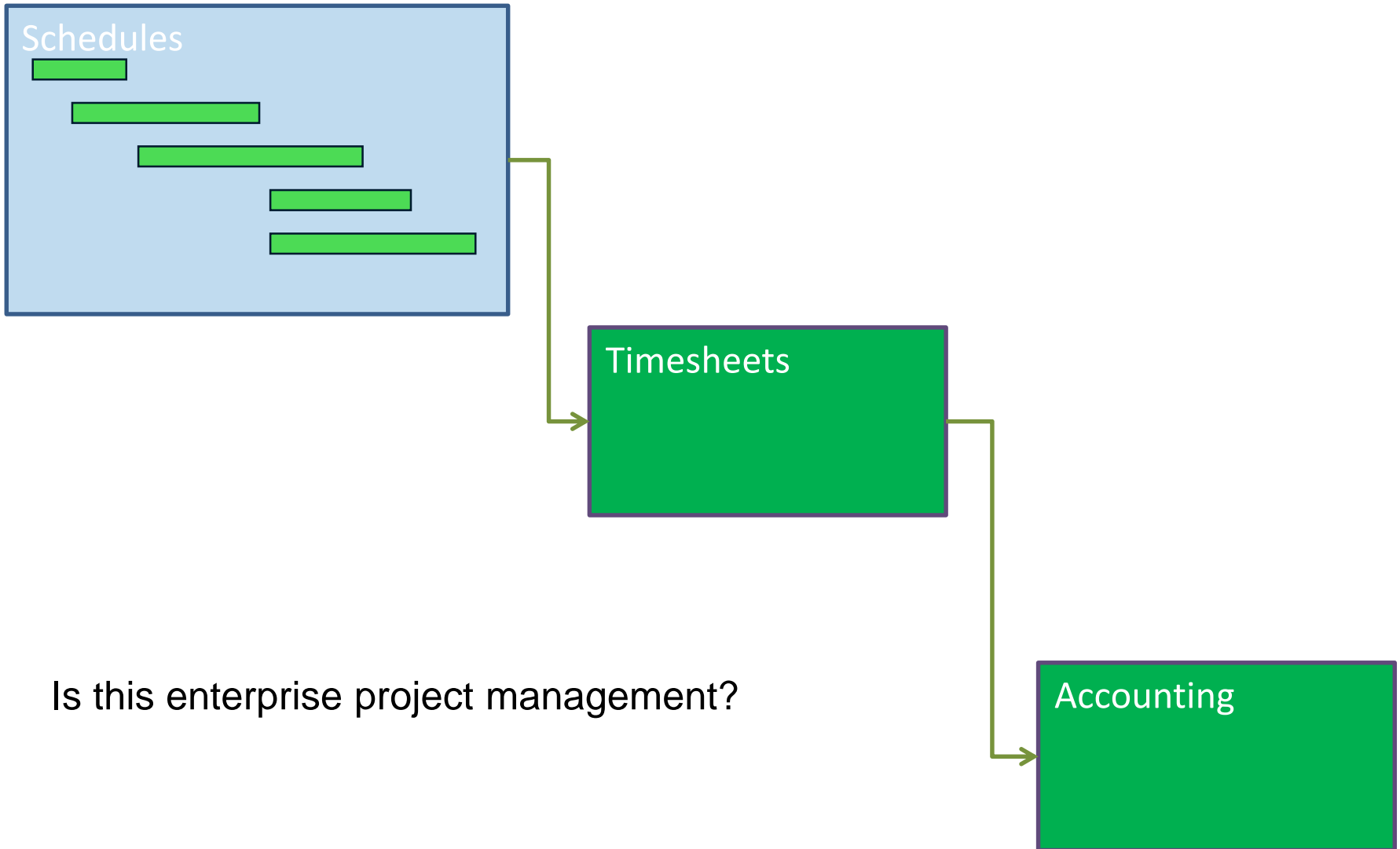
Is this integrated project management?



# Matrix Management



# Planning vs. Tracking



Is this enterprise project management?

# What is epm?

- ❑ Put 10 project experts in a room and ask for a definition of Enterprise project management.

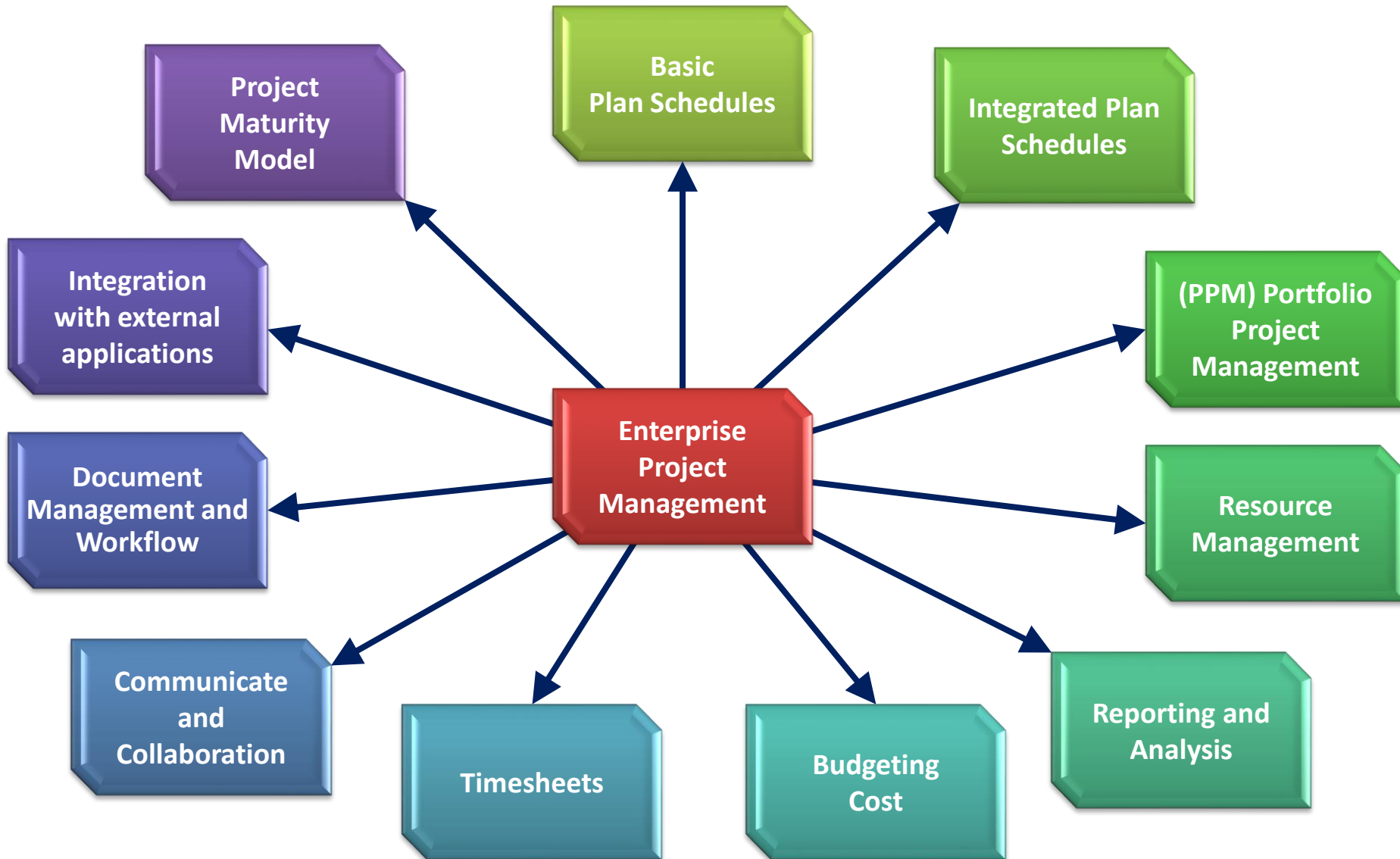
What do you get?

- ❑ 11 definitions

# Some synonyms

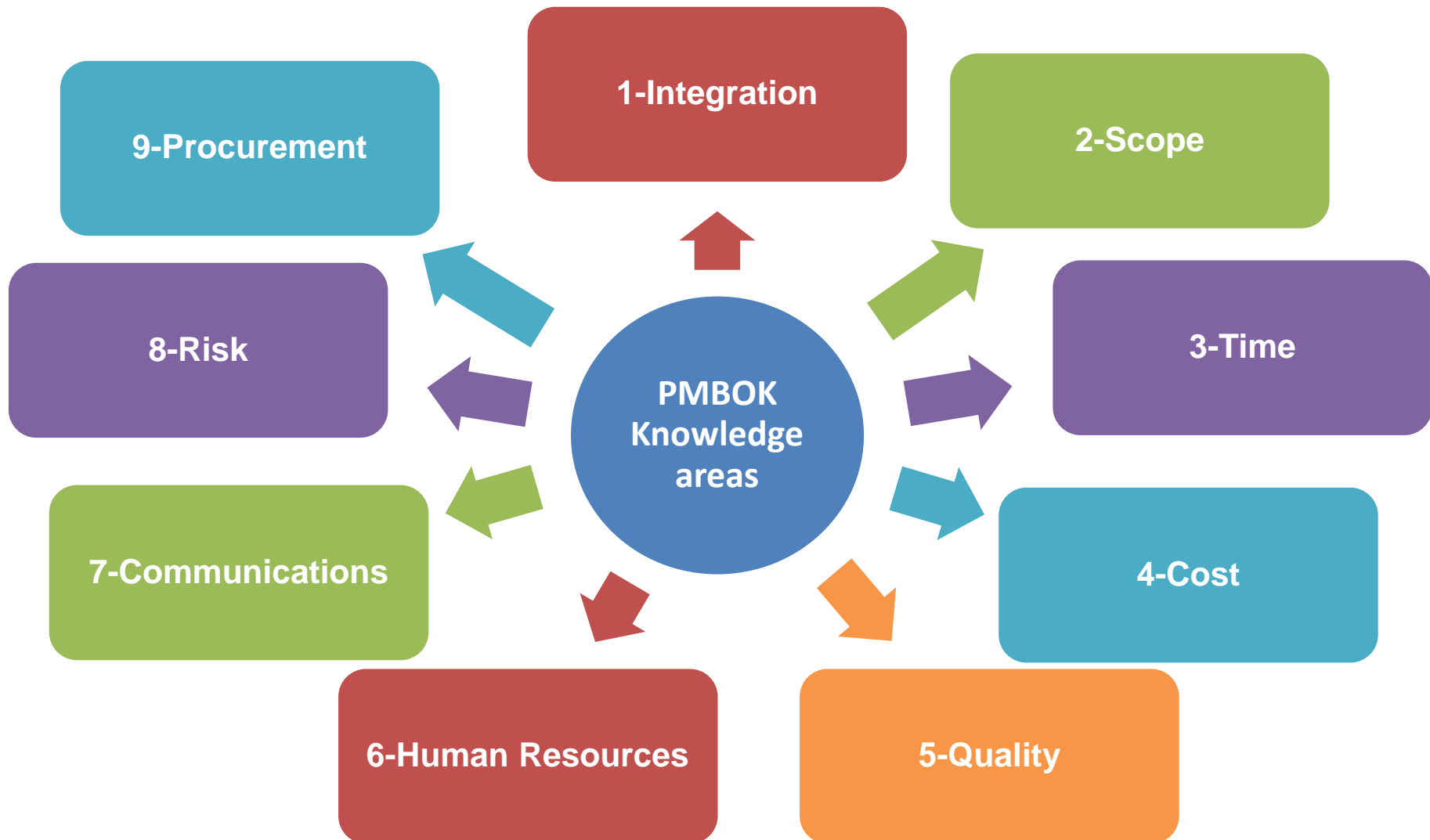
- Integrated Project Management
- Enterprise Project Management
- Centralized Project Management
- Matrix Management
- Integrated Resource Management
- Enterprise Resource Planning (Not to be confused with accounting)
- Project Portfolio Management

# EPM Categories

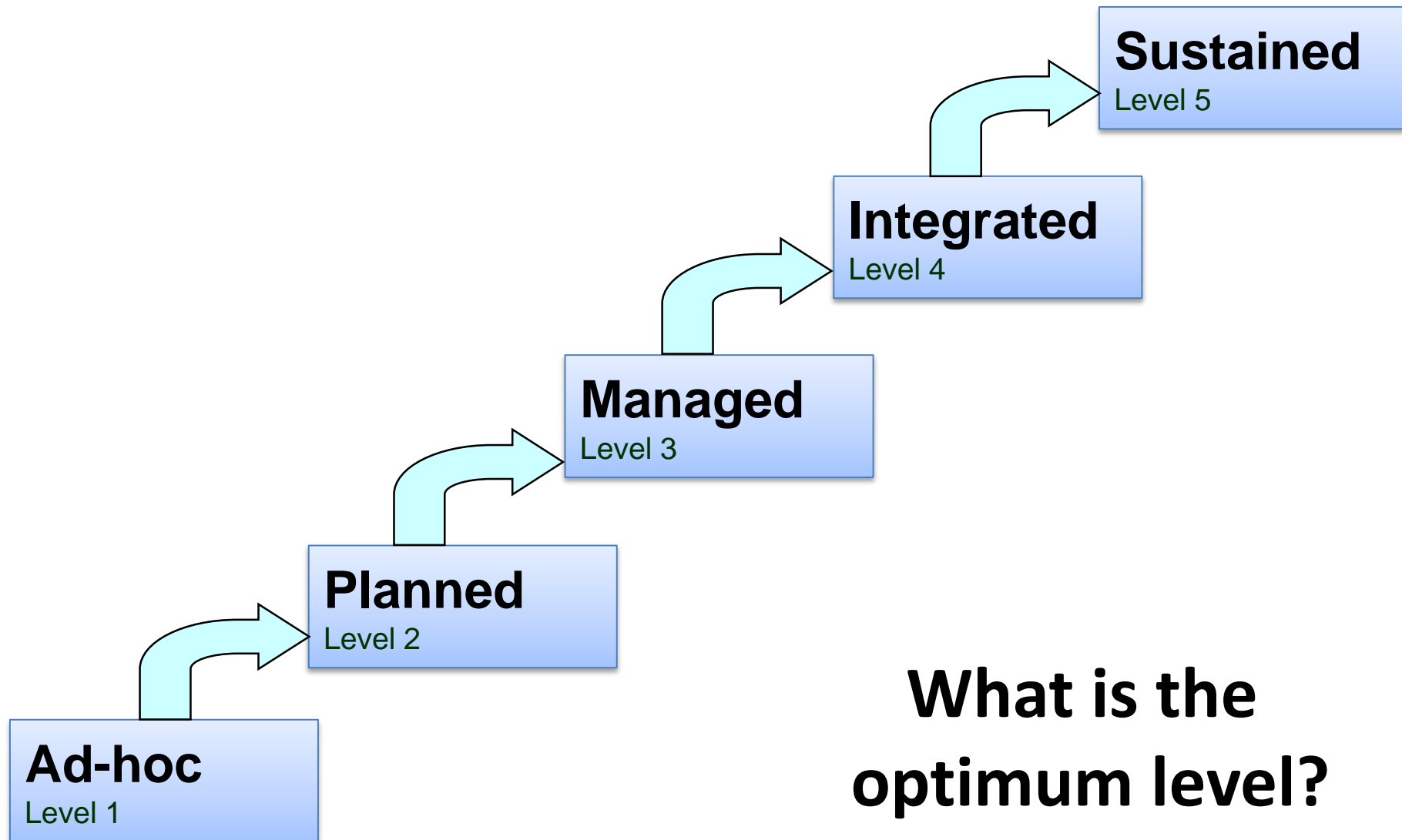




# PMBOK knowledge areas



# PM Maturity Model



**What is the optimum level?**

# Challenges of different models

- ❑ For Integrated schedules: interproject-links
- ❑ For Resource Capacity Planning: Resource conflicts and the matrix organization
- ❑ For Document management: Document workflow
- ❑ For Budget and Control: centralized process



**WHAT IS  
PROJECT PORTFOLIO MANAGEMENT  
OR  
PORTFOLIO PROJECT MANAGEMENT?  
(PPM)**

# Project Portfolio Management

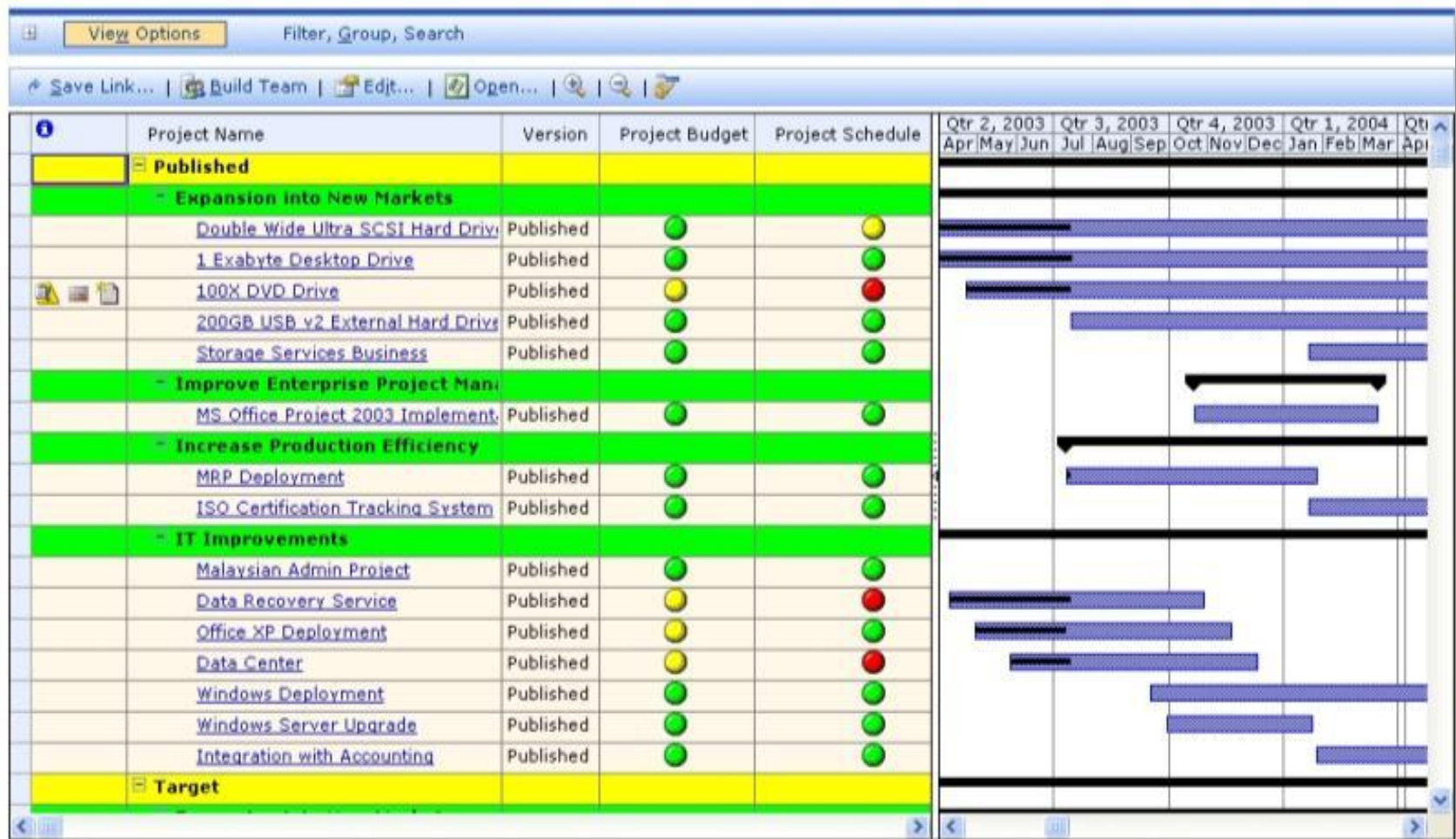
- This is a highly topical subject, but what do we mean by it?
- Project Tracking at the summary level?
- Annual Budgeting?
- Project Grouping?
- Project Selection
- Product Lifecycle Management

# Project Portfolio Management





# PPM: Project Grouping



# PPM: Project Dashboards

Name	Overall	Financial	Schedule	Risk	Scope
[-] Corporate					
[-] Finance					
[-] Human Resources					
[+] Information Technology					
[+] International					
[-] Marketing					
[-] Product Development					
Automated Hardware					
Focus Group Product					
Product Accessory Design					
Product Vision Team Expansion					
Value Chain Management					
[-] Sales & Marketing					
New Media Marketing Design					
[-] Operations					
Maintenance					
Production					
[+] Quality Assurance					



# PPM: Project Selection

Microsoft Office Project Portfolio Server  
 Optimizer / Scenarios Entity Projects

Builder Optimizer Dashboard About Log Out  
 Edit Analyze Chart Select

File Menu Previous Step Go to step... Next Step Weights Menu Optimizer Menu Set Options Chart Wizard Hide Chart Optimizer ready. Close Optimizer

Projects	Priorities	TOTAL One Time Cost	TOTAL Resource Budget	Aggressive Strategic (SV Prioritization)	Show Me the Money (FV Prioritization)	Middle of the Road	Conservative	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Decision Variables	Decision Variables	Decision Variables	Decision Variables	
0004	Software Testing Architecture Upgrade	5.4103%	3,617,770	14.6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0030	Integrated Development Environment Training	5.2419%	401,290	28	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0010	Operating System Upgrade	4.9408%	515,840	39.1	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0002	Bug Tracking Database Design	4.8599%	2,300,690	41	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0015	Router Benchmark System Upgrade	4.5835%	3,291,720	29.9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0012	ERP System End-User Training	4.4214%	1,584,750	6.1	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0001	Feature Request Database Evaluation	4.3877%	2,923,940	8.2	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0009	IT Architecture Deployment	4.1869%	3,612,440	49	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0005	Data Warehouse Upgrade	4.0967%	2,548,620	34.9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0016	Hub Upgrade	3.7939%	1,837,830	42.2	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0026	Network Application Architecture Design	3.7645%	3,500,700	37.9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0022	End-User Network Training	3.7259%	2,440,130	34.5	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0024	Knowledge Management System Enhancement	3.6055%	1,378,980	13.8	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0017	Packet Optimization Software Design	3.5751%	2,978,030	59.5	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0027	Secure Software Audit	3.5358%	1,579,050	16	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0003	Software Roadmap Design	3.5069%	2,426,660	19.6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0006	Revision History Database Design	3.3276%	3,058,470	45.8	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0025	IT Staff Training	3.2555%	3,905,040	55.3	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0031	Automated Processing System Implementation	3.1829%	1,924,011	6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0021	Firewall Configuration	3.1272%	849,380	25.9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0029	Internal Software Database Audit	2.9445%	3,301,030	33	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0008	IT Vendor System Rollout	2.6281%	3,511,880	56	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0023	Internal Web Page Design	2.5622%	1,396,410	8.6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0018	HTTP Traffic Monitoring	2.1432%	3,846,290	33.8	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0020	Network Traffic Management System Upgrade	2.0483%	2,781,430	12.4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0014	Website Design Rollout	2.0200%	2,507,980	10.6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0007	Software Benchmarking Architecture Upgrade	1.4279%	1,801,450	24.5	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0019	Compliance DB System Implementation	1.3007%	3,653,730	29.8	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0011	PDA Replacement	1.0820%	394,810	18.6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0013	Word processing system upgrade	0.6726%	3,510,660	14.6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
0028	Internal Application Customization	0.6407%	1,342,740	46.9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
	Limit Vector		32,000,000	350	69.7731%	55.2603%	56.5304%	48.6836%

Scatter Efficient Frontier

**Projects**

Value (%)

TOTAL One Time Cost

Constraints used in solution: Middle of the Road

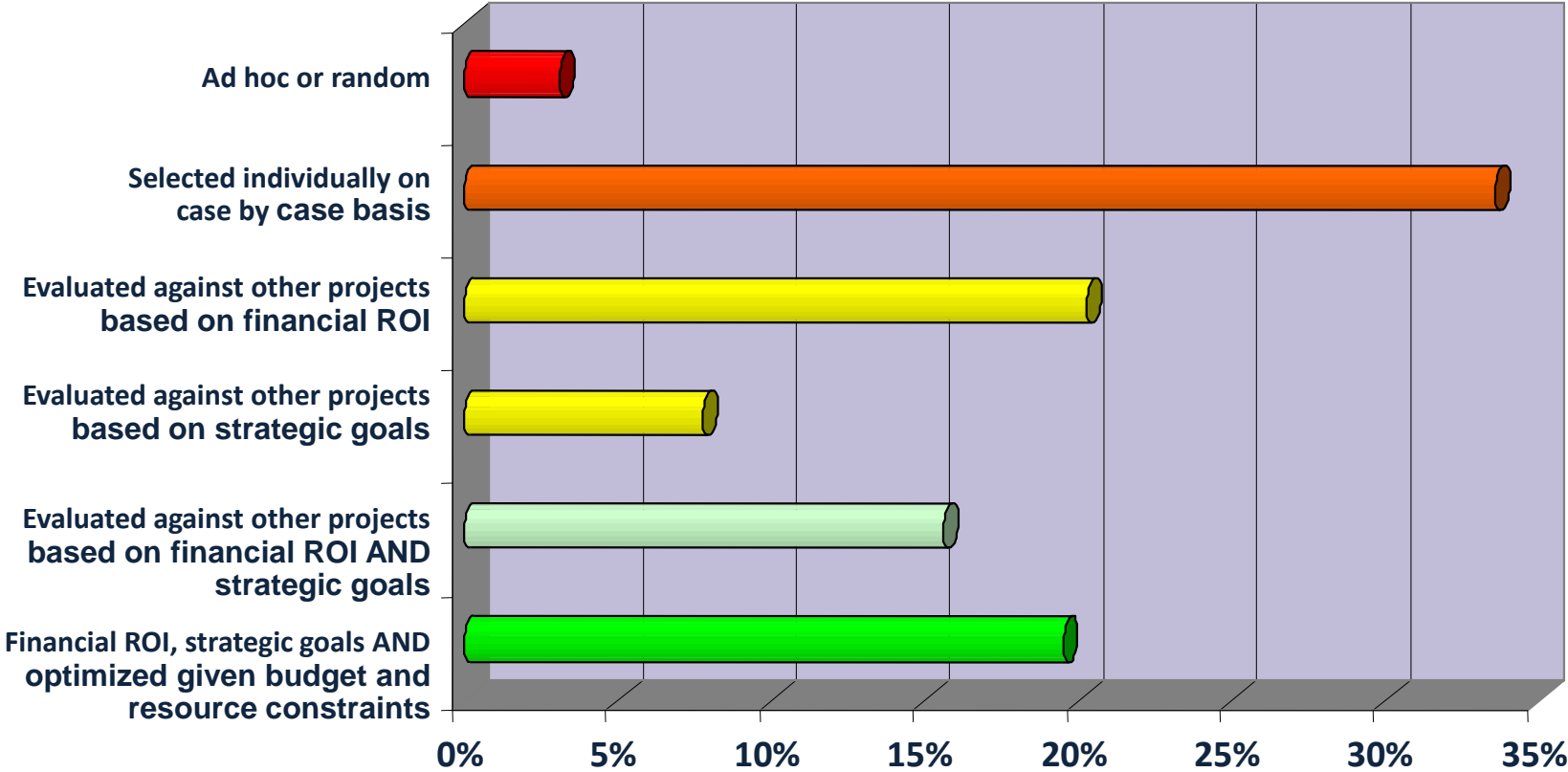
Solution Value	56.5304%		
TOTAL One		TOTAL Resource Budget	
Limit:	37,000,000	400	
Usage:	36,631,280	393.4	
Usage:	99.003%	98.35%	
Slack:	368,720	6.6	

# PPM: Project Selection



# PPM Selection survey

## How are Projects Currently Selected in Your Organization?



# Project Lifecycle Management (PLM)




**Project  
Portfolio  
System**



**EPM Tools**



**Work Management**



Between 1999 & 2001 American  
companies spent \$130 billion on  
technologies never used

Mastering the Three Worlds of Information Technology  
(Harvard Business Review, A. McAfee  
Nov. 2006, pp. 141 -149)

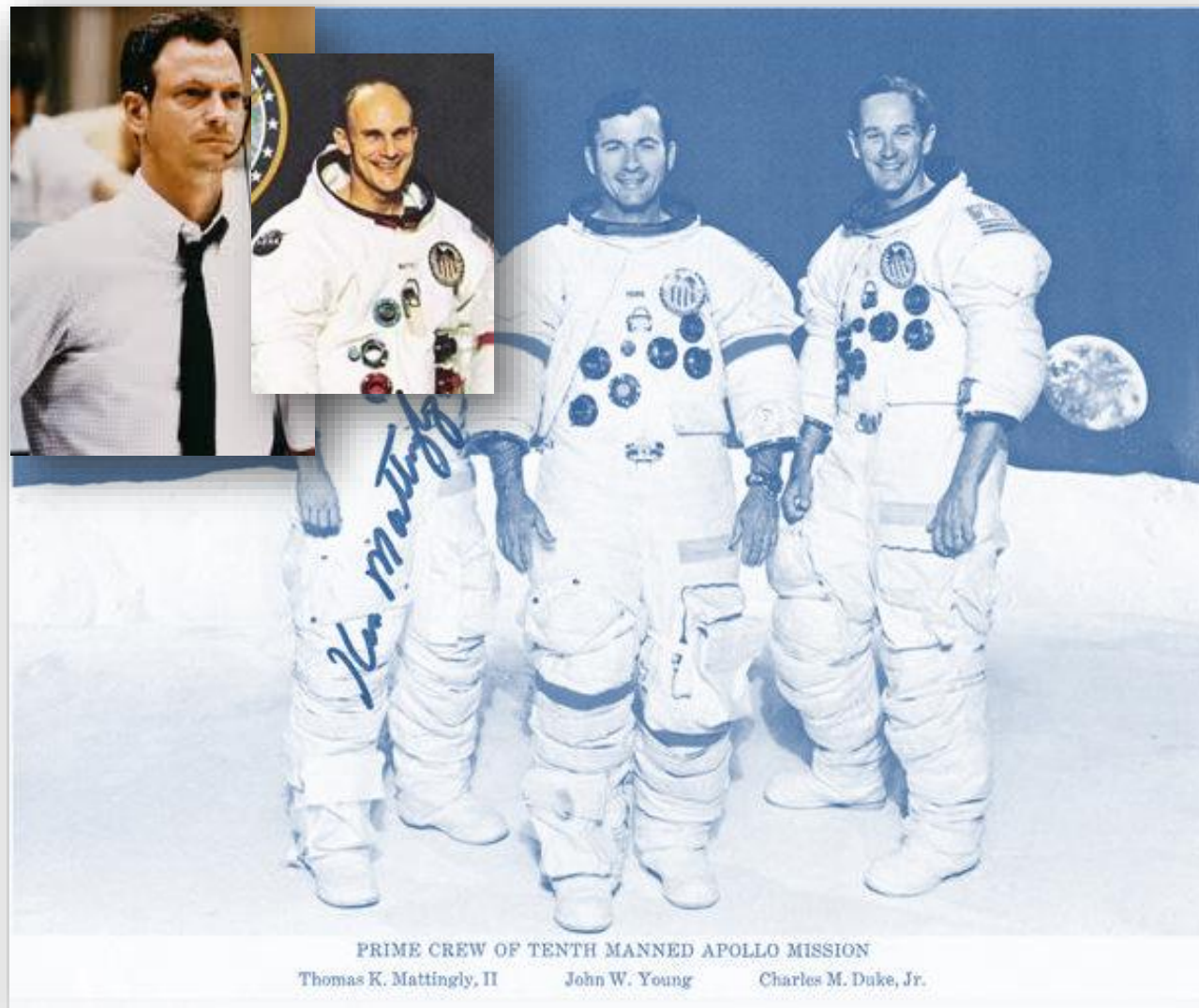
# EPM vs. PPM

“If EPM is about doing projects right, PPM is about doing the right projects”

Ben Chamberlain  
Microsoft Product Manager  
Project Portfolio Server



# Ken Mattingly



# Ken Mattingly

“What is a project? It is an exercise of producing a defined result with insufficient resources.”



*Rear Admiral, Ken Mattingly  
Apollo 13 Astronaut, VP Lockheed*



# Discussion EPM vs. PPM

If you have to choose for an organization, which is better?

EPM or PPM?

# Wrapping up EPM and PPM

- We've discussed:
  - Defining Enterprise Project Management (EPM)
  - Defining Project Portfolio Management (PPM)
  - What is PLM
  - How to end a project

# Questions

1. Does Enterprise Project Management (EPM) make sense?
  - Make an argument for and against
2. If EPM does make sense why wouldn't every company have adopted it so far?
3. Based on what we've discussed, does this change your views on the purpose of the PMO and if so, how?

# Project Work

“Welcome to the new economy where most of the world’s work will be done in semi- permanent networks of small project oriented teams.”

- Tom Peters  
Liberation Management

